

Trade Nation Australia

Product Disclosure Statement

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1. Important information

1.1 About this PDS

This product disclosure statement (PDS) has been prepared by Finsa Pty Ltd (ACN: 158 065 635), trading under the registered business name of TRADE NATION (we, our, us).

This PDS is intended to assist you in making a decision whether to open an Account and trade in the Spread Trades or Contracts for Difference we offer, collectively referred to as STs. Before investing with us you should read this document in conjunction with the Client Agreement, the Financial Services Guide (FSG) and the Market Information Sheets and consider whether STs are appropriate for you given your personal circumstances, financial objectives and trading experience.

TRADE NATION offers STs on the basis of the information contained in this PDS, the FSG, the Client Agreement and the Market Information Sheets. No other information should be relied upon. In the event of any conflict between these documents and any other documents published by TRADE NATION, the PDS and the Client Agreement will prevail to the extent of any inconsistency.

Information in this PDS may be updated from time to time. Where such information is not materially adverse to our clients we will contact you directly. A paper copy of any updated information will be provided, on request, without charge. An updated PDS will be provided where such information is materially adverse to our clients.

This PDS does not constitute a recommendation or opinion that TRADE NATION's products are appropriate for you. The Australian Securities and Investments Commission (ASIC) takes no responsibility for the contents of this PDS.

1.2 Risk warning

STs are speculative products which are not suitable for all investors. STs enable you to significantly Leverage your investments meaning you are exposed to a much greater risk of financial loss than other types of conventional investments such as share trading. **You may incur a loss equal to the amount invested and you do not own or have any rights to the underlying asset.** You should carefully read section 7 (Risks of STs) which sets out in detail the risks associated with ST trading.

1.3 About TRADE NATION

TRADE NATION is a registered business name of Finsa Pty Ltd which is incorporated in Australia and holds an Australian Financial Services Licence (AFSL) number 422661, issued by ASIC. Our AFSL, and ASIC's regulation of us, applies to our financial services provided to Australian investors only.

TRADE NATION is authorised under its AFSL to deal in, make a market in and provide general financial product advice on Derivatives, such as STs and foreign exchange contracts, for retail and wholesale clients.

We and any of our Authorised Representatives are not authorised under our AFSL to provide you with personal financial product advice or to make investment recommendations of any kind. We can provide you with factual market information and information of a general nature, referred to as general advice, about the features of the products we offer but we will not provide you with any advice that takes into account your personal circumstances.

1.4 How to contact us

Client Support: +44 (0) 203 180 5952

Email: support@tradenation.com

Address: TRADE NATION

Level 36 Governor Phillip Tower

One Farrer Place
Sydney, NSW 2000

1.5 Use of ST Examples

All ST examples in this PDS are made purely to assist you in understanding how STs work and to illustrate the mechanics of ST trading. They should not be construed as us expressing an opinion or recommendation about any of the Underlying instruments used in the ST examples. All references to monetary values refer to Australian dollars unless stipulated otherwise.

1.6 TRADE NATION is the issuer of the STs it offers

The STs we offer are "over the counter" (OTC) products, which means that they are not traded on a licensed financial market (such as a stock Exchange). TRADE NATION acts as the counterparty to your ST Transactions, which means that we will enter into all STs with you as principal, not agent. You will be directly responsible for performing your obligations to us under each ST Transaction.

1.7 Offer limited to Australia

The distribution of this PDS may be restricted in certain jurisdictions outside Australia. Anyone coming into possession of this PDS is required to inform themselves of and observe such restrictions. This PDS does not constitute an offer in any jurisdiction where it would be illegal to make such offers or where such offers are not permitted.

1.8 Glossary

Capitalised terms used in this PDS are defined in section 20.

2. ASIC Investor Guide: Questions to ask us

ASIC recommends that all potential investors should ask a ST provider the following questions in the investor guide entitled 'Thinking of trading contracts for difference (STs)?':

<p>What is the financial position of the ST provider?</p>	<p>Finsa Pty Ltd, trading as TRADE NATION, is proprietary company limited by shares. The company is 100% owned by Finsa Investment Limited which is a private limited company incorporated in the United Kingdom.</p>
<p>What is the ST provider's policy on the use of client money?</p>	<p>Client money is held in a segregated, designated trust bank accounts with a top tier, Australian authorised deposit-taking institution.</p> <p>Your money is not transferred out of these accounts to fund or hedge our positions or for our use otherwise unless we are legally entitled to it (e.g. to withdraw our fees). Please refer to section 16 for more details.</p>
<p>How does the ST provider determine the prices of STs they offer?</p>	<p>The price for a FX ST is derived from a large pool of Liquidity Providers.</p> <p>All futures STs prices are derived from the best Bid Price and Ask price in the Underlying markets with a Spread as detailed in the Market Information Sheets.</p> <p>All index and commodity (cash) STs prices including Cryptocurrency STs are derived from the best Bid Price and Ask Price in the Underlying market, adjusted for fair value, with a Spread as detailed in the Market Information Sheets. Please refer to section 5.4 for more details.</p>

When processing ST trades, does the ST provider enter into a corresponding position in the market for the Underlying asset?	TRADE NATION may or may not choose to hedge a ST trade with a corresponding trade in the Underlying market and may use other forms of Derivatives to hedge.
Can the ST provider change or re-quote the price after you have already placed your Order?	TRADE NATION endeavours to fill Orders at quoted prices but this cannot be guaranteed in times of high market Volatility or when requested trade size significantly surpasses the available size in the Underlying market.
If there is little or no trading going on in the Underlying market for an asset, can you still trade STs over that asset?	<p>TRADE NATION continues to offer STs when there is little trading in the Underlying market but suspends when the Underlying market is suspended.</p> <p>Please refer to section 9.6 for more details.</p>

3. ASIC Benchmarks: Disclosures to tell you

ASIC has released a Regulatory Guide (RG) *227: Over-the-counter contracts for difference: Improving disclosure for retail investors*, which requires ST providers to disclose whether they comply with seven benchmarks on an 'if not, why not' basis. The table below gives a snapshot of TRADE NATION's compliance to these benchmarks:

BENCHMARK	YES	NO	DISCLOSURE
Client Qualification			ST trading is not suitable for all investors because of the significant risks involved. TRADE NATION has a written client qualification policy which requires all Australian clients to be assessed and show reasonable experience and knowledge of STs

prior to being enabled to trade. See section 8.3 for more details.

Opening Collateral



TRADE NATION accepts cash equivalents and credit cards for opening collateral on ST positions and payments of fees, but not securities or real property. ASIC recommend that an issuer should accept no more than \$1000 via credit card to fund the Account when an Account is established. We recommend the same but do not enforce the benchmark. See section 13.1

Counterparty Risk – Hedging



TRADE NATION has a written policy which outlines how we manage our exposure to market risk from clients' positions and identifies Hedging counterparties. See section 7.1 for more details.

Counterparty Risk – Financial Resources



TRADE NATION has a written policy which outlines how we comply with our financial obligations and how we ensure we have sufficient financial resources to meet our liabilities. See section 7.2

Client Money



TRADE NATION has a written client money policy which outlines how we treat client money. See section 16. TRADE NATION does not use your money to fund any company position or to meet the Margin requirements of another client.

Suspended or Halted
Underlying Assets



TRADE NATION suspends trade on STs if the Underlying asset, from which the ST is derived, is suspended or halted. See section 9.6

Margin Calls



Trading in STs involves the risk of losing an amount equal to your investment. TRADE NATION has a written Margin Call policy which outlines how we mitigate against client debt. See sections 10.3 and 11.4

4. Key Features

This section outlines the key features of trading STs with us. It is only intended to be a summary of the information in this PDS and is not a substitute for reading and understanding the PDS in its entirety.

4.1 What is an OTC ST?

A ST is a contract under which the parties agree to exchange the difference, in cash, between the opening value and the closing value of the contract. We offer over-the-counter (OTC) STs which means that they are not traded or listed on an Exchange. It is a contract between you and us. Please refer to section 5 for more details.

4.2 Why trade STs?

STs allow you to speculate, using Leverage, on the rise and fall of global financial markets without owning the Underlying asset. Please refer to section 6 for more details.

4.3 What are the risks involved in trading STs?

There are a number of risks associated with trading STs which include:

- losing the money you have deposited

- counterparty risk
- market risk
- Stop Loss Order risk
- Order risk
- operational risk
- FX risk

Please refer to section 7 for more details.

4.4 What STs can I trade?

We offer STs on a number of Underlying assets including:

- Indices (cash and futures)
- foreign exchange (cash)
- Commodities (cash and futures)
- Cryptocurrencies (cash)

Please refer to section 5.4 for more details.

4.5 How do I open an Account?

You can open an Account by completing the Application Form and submitting it to us. We reserve the right to reject an Account application. Please refer to section 8 for more details.

4.6 How much deposit do I need to trade?

To open a ST Transaction you must deposit sufficient funds in your Account to cover the Margin requirement. Please refer to sections 10.3 and 10.4 for more details.

4.7 How do I open a ST Transaction?

To open a ST Transaction you would place an Order to either Buy or Sell. You would normally Buy a ST Transaction if you expect the price of the asset to rise and normally Sell a ST Transaction if you expect the price of the Underlying asset to fall. Please refer to section 9.1 for more details.

4.8 How do I close an open position?

To close an Open Position you would need to place an Order which would result in an equal and opposite trade to your Open Position. Please refer to section 9.2 for more details.

4.9 What types of Orders are there?

You may place the following types of Orders with us:

- Trade
- Take Profit Order
- Pending Order
- Stop Loss Order
- Trailing Stop Order

Please refer to section 12 for more details.

4.10 What is the duration of an Order?

There are two types of Order duration options:

- Good Until Cancelled
- Good Until Date

Please refer to section 12.5 for more details.

4.11 What are the fees associated with trading STs?

The fees associated with trading STs depend on the type of ST and include:

- Commission
- Overnight Financing
- dealing Spreads
- bank fees
- FX balance conversions

Please refer to section 13 for more details.

4.12 Does TRADE NATION have a privacy policy?

TRADE NATION recognises the importance of your privacy and abides by the Australian Privacy Act 1988 containing the Australian Privacy Principles (APPs) and the Notifiable Data Breach (NDB) scheme.

Please refer to section 15 for more details.

4.13 How is my money held by TRADE NATION?

Client Money is held in segregated, designated bank accounts with Westpac, a top tier, Australian authorised deposit-taking institution. It is not transferred out of these accounts to fund positions.

Please refer to section 16 for more details.

4.14 What are the tax implications of trading STs?

The tax implications of trading STs will vary depending on your personal circumstances. We do not offer any tax advice. We advise that you obtain independent tax advice.

Please refer to section 17 for more details.

4.15 What can I do if I have a complaint?

We have clear internal and external complaint resolution procedures.

Please refer to section 18 for more details.

4.16 Is there a cooling off period?

There is no cooling off period. This means that when TRADE NATION accepts an Order from you, you do not have the right to opt out. If you change your mind after placing an Order or entering into a ST Transaction you should either cancel your Order or close your Open Position immediately.

5. Main Features of STs

5.1 What is a ST?

Exchange the Difference

A ST is a contract under which the parties agree to exchange the difference, in cash, between the opening value and the closing value of the contract by reference to the price of an Underlying asset.

The amount of realised profit & loss on a ST will be the difference between the contract value when the ST is opened and the contract value when the ST is closed.

Events that affect the value of Underlying instruments are generally mirrored in the value of the ST.

Over-the-Counter Derivative

A ST is a type of Derivative, meaning that the price of the ST is derived from an Underlying instrument. Accordingly, the value of a ST is determined by the fluctuations in the price of the relevant Underlying instrument at any given time.

We offer over-the-counter (OTC) STs meaning that they are not traded or listed on an Exchange.

Local Currency

Contracts for Difference, not Spread Trades, are generally denominated in the local currency of the Underlying instrument to which the ST Transaction relates and are therefore not necessarily denominated in Australian dollars.

Leveraged Product

STs are leveraged financial products meaning that you only have to invest a small percentage of the notional value of the ST Transaction, referred to as Margin.

Leverage magnifies your exposure to the movement in the price of an Underlying instrument. This means that your potential gains or losses from trading STs will be much higher than would be the case if you did not use Leverage.

It is very important that you understand the power of Leverage and all the risks associated with trading in STs, including losses that can match what you invested.

Therefore, trading in STs is not suitable for all investors. The risks of trading in STs are outlined in section 7 - Risks of STs.

No Ownership

You have no legal or beneficial entitlement to the Underlying instrument to which the ST Transaction relates nor is there any requirement to deliver or take delivery of such Underlying instrument.

5.2 ST Provider Models

We provide STs to our clients using the market maker (MM) model.

ST providers typically offer STs to investors using either the direct market access (DMA) model or the market maker (MM) model.

Direct Market Access

The DMA model gives you access to trade the Underlying instrument on the relevant Exchange from which the ST is then derived.

All ST Transactions under the DMA model have corresponding trades in the Underlying instrument.

Under the DMA model, providers typically charge their clients Commission based on the notional contract value of the ST.

Market Maker

The MM model uses the price of the Underlying instrument to derive the price of the ST that is offered. Trading under the MM model does not necessarily mean that your ST will be reflected by a corresponding trade in the Underlying instrument.

Under the MM model each ST Transaction creates a direct financial exposure for the provider, which may or may not be hedged in the Underlying instrument. Where the financial exposure is not hedged, the market risk may increase for the market maker.

The MM model enables the provider to offer STs against synthetic assets, even if there is little Liquidity in the Underlying instrument, which can result in a wider range of products on offer than with the DMA model. Volatility and Illiquidity in the Underlying instrument can affect the pricing of MM STs. Please see section 13.3 for further details.

The MM model can charge its clients Commission based on the notional contract value or it can incorporate costs and fees in the dealing Spread, which represents the difference in price at which the issuer is prepared to Buy and Sell the ST.

5.3 Cash STs and Future STs

A cash ST generally reflects the spot price of the Underlying instrument and is an open-ended contract. When you trade cash STs, there is an Overnight Financing adjustment for Open Positions held Overnight.

A future ST reflects the forward or future price of an Underlying instrument (e.g. a gold Futures Contract) and is subject to an expiry on the Settlement Date and a Roll-over process. When you trade a future ST, there will not be any Overnight Financing adjustments for Open Positions held Overnight.

5.4 What type of STs can I trade and how are they priced?

You can trade STs with us on a number of Underlying instruments including:

Index (Cash) ST

An index ST enables you to speculate on a basket of shares, otherwise known as an index, in one single ST Transaction.

The price of an index (cash) ST is derived from the forward or future price of an Underlying instrument adjusted for fair value taking into account interest rates and Dividends. The Spread between the Bid Price and Ask Price of an index (cash) ST is set out in the Market Information Sheets.

An index (cash) ST is an open-ended contract that is not subject to an expiry date.

Index (cash) STs are subject to Overnight financing charges.

Please refer to section 14.1 for a detailed example of an index (cash) ST.

Index (Future) ST

The price of an index (future) ST is derived from the forward or future price of an Underlying instrument. The Underlying instrument will typically be listed

on a futures Exchange. The Spread between the Bid Price and Ask Price of an index (future) ST is set out in the Market Information Sheets.

An index (future) ST has a specified expiry on the Settlement Date.

FX (Cash) ST

A FX ST allows you to speculate on the currency markets.

An FX ST is quoted as a currency pair, for instance AUD/USD, the Australian dollar against the US dollar. The first currency listed is referred to as the 'Base Currency' and the exposure is reflected in the second currency quoted, otherwise known as the 'Quote Currency'.

The price of an FX ST is derived from the interbank spot price for currency pairs. We receive a number of price feeds from financial institutions from which we derive a Spread as set out in the Market Information Sheets.

An FX ST is an open-ended contract that is not subject to an expiry date.

FX STs are subject to Overnight financing charges.

Please refer to section 14.2 for a detailed example of an FX ST.

Commodity (Cash) ST

Commodity STs enable you to speculate on a number of different commodities. Cryptocurrency STs fall in this category.

The price of a commodity (cash) ST is derived from the forward or future price of an Underlying instrument adjusted for fair value taking into account interest rates and Dividends. The Spread between the Bid Price and Ask Price of a commodity (cash) ST is set out in the Market Information Sheets.

A commodity (cash) ST is an open-ended contract that is not subject to an expiry date.

Commodity (cash) STs are subject to Overnight financing charges.

Please refer to section 14.3 for a detailed example of a commodity (cash) ST.

Commodity (Future) ST

The price of a commodity (future) ST is derived from the forward or future price of an Underlying instrument. The Underlying instrument will typically be listed on a futures Exchange. The Spread between the Bid Price and Ask Price of a commodity (future) ST is set out in the Market Information Sheets.

A commodity (future) ST has a specified expiry on the Settlement Date.

Please refer to section 14.4 for a detailed example of a commodity (future) ST.

Share ST

A share ST allows you to trade the movements in the price of the Underlying share rather than directly investing in that Underlying share. All share STs are quoted as Cash STs and are therefore subject to Overnight financing charges.

The price of a non-US share ST is the same as that of the Underlying share and is subject to a commission charge. For individual US share STs we subtract 2 cents from the Underlying share bid price and add 2 cents to the Underlying share offer price to derive Our Quote.

A share ST is an open-ended contract that is not subject to an expiry date but is subject to Corporate actions and Adjustment events (Please see section 9.7).

Please refer to section 14.5 for a detailed example of a share ST.

6. Benefits of STs

There are a number of reasons why our clients trade STs.

STs are a versatile short-term investment tool to increase the power of your capital and can help you diversify an existing portfolio or hedge other assets.

Trade World Markets

STs are a means by which you can gain exposure to the rise and fall of the world's financial markets in one trading Account. These can all be traded online on our Trading Platform. TRADE NATION offers a wide range of STs on Indices, commodities, currencies, cryptocurrencies and interest rates.

Shorting

STs enable you to speculate and profit on the fall in price of the world's financial markets. This is also referred to as 'Going Short'.

Leverage

STs are leveraged Derivatives (also referred to as margined products) that enable you to obtain the economic exposure of owning an Underlying instrument without having to pay the full cost upfront. In other words, you are only required to provide a percentage of the notional contract value of the ST as collateral.

Hedging

A Client can use STs to hedge exposure that they may have in other financial investments. For example, holders of a particular asset can quickly protect themselves against short term price corrections by Going Short a ST. This may be a cost-effective alternative to the costs that may otherwise be incurred if they were to trade the Underlying instrument.

Low transaction Costs

The relatively low transaction costs of STs mean they are a cost-effective way of gaining the same exposure to the world's financial markets as if you had purchased the Underlying instrument. More information on the costs involved is set out in Section 13 of this PDS.

Liquidity

As a market maker, TRADE NATION is able to provide Liquidity in ST Products when there is limited Liquidity in the Underlying instrument facilitating trading strategies.

Real Time Streaming Quotes and Charting

Our Trading Platform provide clients with real time streaming Quotes for a wide range of ST Products and charting facilities to formulate and test trading strategies. The Trading Platforms use sophisticated technologies in order to offer you up-to-the-minute quotes. You may check your accounts and positions in real time and you may do so 24 hours a day.

7. Risks of STs

Before you start trading with TRADE NATION, you must carefully consider whether trading in STs is appropriate for you, based on your personal circumstances, financial objectives, financial needs and trading experience.

7.1 Counterparty risk - Hedging

The term 'Hedging' refers to the process where a financial service provider, such as TRADE NATION, reduces financial exposure by entering into a corresponding trade with another entity, referred to as a hedging counterparty. There is a risk that the Hedging counterparty defaults on its obligations to us which could impact on our ability to meet our obligations to you. If we default on our obligations, you may become an unsecured creditor in an administration or liquidation, and you will not have recourse to

the Underlying assets in the event of our insolvency. You are indirectly exposed to the risk of default by one or more of our Hedging counterparties.

Finsa Pty Ltd (Finsa) is the counterparty to all client exposure. Finsa hedges client exposure on a net basis. Each and every trade entered into by the client represents market exposure for Finsa. When one client trades in one direction and another client trades in an equal and opposite direction the market exposure is offset. Finsa follows a model that gives itself the opportunity to offset client trades in the Underlying market. When clients trade in the same direction however, market risk builds up for Finsa, which is then reduced by Hedging in the Underlying market. Risk limits, governed and assessed by the board of directors dictate the maximum market risk that Finsa can undertake before hedging in the Underlying market.

Finsa hedges its market exposure in the Underlying equity, FX and Derivatives markets. To action these hedges Finsa holds margin with counterparties. In selecting the counterparties, Finsa considers competitive rates, credit rating, efficiency of service, reliability of technology, reputation and financial standing. At the time of this PDS, Finsa's main counterparties for hedging are CMC Markets, IG Markets and Invast. We may use other counterparties from time to time. For the latest list of counterparties, please review the 'Hedging Policy' which can be found on TRADE NATION's website www.tradenation.com. We can provide a hard copy of that list, free of charge. It is important to note that Finsa's hedging practice may not eliminate risk to clients.

Finsa has risk management and compliance systems in place to manage its risks on a real-time basis using bespoke software tools. Market risk is assessed against set limits and when limits are hit, Finsa hedges in the Underlying market with our market counterparties. Finsa has systems in place around monitoring of client positions and liquidations.

Finsa's free margin levels with hedging counterparties are monitored at all times, showing how much market movement or increase in client position size can be sustained with the current level of funds.

7.2 Counterparty risk – Financial Resources

Finsa Pty Ltd, trading as TRADE NATION, is an Australian proprietary company limited by shares. The company is 100% owned by Finsa Investment Limited which is a private limited company incorporated in the United Kingdom.

TRADE NATION employs a high level of corporate governance. We produce a range of financial reports on a monthly basis including cash flow projections, a profit & loss statement and a balance sheet. The cash flow projections are prepared for the ensuing 15-month period and updated on a monthly basis, taking into account all the projected costs and revenues of running the business. All the assumptions made in deriving the projections are documented. The cash flow projections, the profit & loss statement and the balance sheet are presented at the monthly board meeting. Projections are approved and the balance sheet is considered to ensure that the company can meet its financial obligations. If it is forecasted that financial resources will fall below trigger levels then remedial action is sanctioned and capital is injected.

You can access a summary of our most recent audited financial statement by contacting our Client Support Services on the contact details at the start of this PDS (page 4).

Financial markets can be very volatile and market exposure can sometimes have a substantial impact on financial resources. Stress testing is conducted by Finsa to ensure it holds sufficient liquid funds to withstand significant adverse market movements. Finsa's Stress Testing involves analysing the biggest market moves in preceding years and applying an average to each asset class to determine trading limits.

7.3 Client Money risk

We hold money you deposit with us in one or more separate segregated client accounts with a top tier, Australian authorised deposit-taking institution (ADI). These accounts are operated as trust accounts and the purpose of the segregation is to hold clients' money separate from our funds. Client money is pooled together in these accounts but it is not used as

collateral for Hedging positions. In the unlikely event of TRADE NATION becoming insolvent, deposits lodged in the client accounts would be separate from our funds including funds used to cover open positions and unrealized profits as reconciled on a daily basis.

7.4 Leverage Risk

The nature of STs means that a relatively small move in the price of the Underlying instrument to which your ST Transaction relates can cause an immediate and substantial loss to you, including a loss equal to the amount of your investment.

7.5 Order Risk

Orders are not guaranteed so reliance on an Order is a risk. It is your responsibility to manage Orders. Any Order which you have placed and have not cancelled may be filled by us and therefore you may incur losses as a result of that Order. Orders to Open are only executed if there are sufficient Trading Resources in your Account to meet Margin requirements.

7.6 Gapping Risk

Gapping refers to an occurrence whereby the Quote moves from one price to the next price, through an Order level. This may be because the Underlying instrument to which the ST Transaction relates has stopped trading and recommences trading at a price below or above a Stop Loss Order level, or may trade in insufficient size as represented by the size of your Order, for TRADE NATION to have been reasonably able to place a trade in the Underlying instrument. When Gapping occurs Orders are executed at the Quote based upon the first price that we are reasonably able to obtain in the Underlying instrument. Accordingly, where you have an Order you must understand the potential impact of Gapping.

7.7 Market Risk

The STs provided by TRADE NATION are over-the-counter (OTC) products. This means that they are not traded on a licensed financial market such as an Exchange. Therefore, by trading in OTC STs with us you will not have the benefit of some of the advantages of trading on a licensed market, such as having a central clearing house to guarantee our obligations to you. TRADE NATION continues to offer STs when there is little trading in the Underlying instrument but suspends when the Underlying instrument is suspended. If the Underlying instrument is suspended, subject to a change in law or the Underlying instrument delisted, TRADE NATION, in accordance with the Client Agreement, may close related ST positions at a price based on current and anticipated market conditions as determined by us in good faith.

7.8 Dealing Spread Risk

For the majority of STs offered we incorporate our charges in the Spread. There may be circumstances in which the Spread that we charge you to close a ST Transaction may be greater than the Spread that we charged you to open the ST Transaction and vice-versa. In such a scenario you may face greater costs in closing a position than anticipated. Dealing Spread may vary depending on Trading Hours as listed in the Market Information Sheets and are subject to change in times of volatile market conditions.

7.9 Foreign Exchange Risk

Contracts for Difference, not Spread Trades, are typically denominated in the currency of the relevant Underlying instrument. For instance, if you are trading in a Contract for Difference which had the Wall Street index as its Underlying instrument, it would be in US dollars. Whilst trading in foreign denominated Contracts for Difference you are exposed to foreign exchange risk, which is the risk that the proceeds of the trade will not be worth as much as they would have been at the onset of the ST Transaction due to an adverse movement in the exchange rate. We convert realised profit and loss from foreign denominated Contracts for Difference back into your Base Currency on the closure of Open Positions.

7.10 Operational Risk

Our STs are typically traded over the internet which means that you are exposed to the operational risks associated with online trading such as the reliability of your internet connection, the stability of the Trading Platform and the reliability of network connections and computer hardware. Such system, Trading Platform or hardware failure could prevent you from implementing your desired trading strategy and could cause you to suffer loss. In the event of connectivity problems you can contact us immediately to manage your Account by telephone.

7.11 Volatility Risk

Financial markets can be very volatile. Unpredictable events can cause the market for an Underlying instrument to move rapidly on little to no trading activity. In such circumstances it may become very difficult, if not impossible, to execute your Orders according to your instructions or at all, which could cause you to suffer loss. In other circumstances there may be low trading volumes for the Underlying instrument to which the ST Transaction relates and TRADE NATION may limit the size of ST Transactions that we are able to provide, in accordance with the Client Agreement, which presents a risk to your fulfilment of your desired trading strategy.

8. Your Account

8.1 Opening an Account

Before trading you should read the contents of this PDS, the FSG and the Client Agreement and decide whether ST trading is suitable for you.

To start trading with TRADE NATION you have to open an Account with us. To do this you must complete an application form which involves providing us with personal information. We may accept or reject a ST application in our absolute discretion.

On the application form we ask questions relating to your financial position which are intended to help us assess whether you are suitable to trade STs. If we decide that you are not suitable then we may reject your application.

8.2 Opening a demo Account

If you are in any way unsure as to how STs work, we recommend that you apply for a demo Account and trial our Trading Platform prior to opening an Account.

The demo Trading Platform mirrors the live Trading Platform and provides you with a virtual cash balance to trade, enabling you to become familiar with the features of the Trading Platform and to make a decision about whether ST trading is suitable for you or not.

8.3 Client Qualification Policy

When completing the application form, TRADE NATION operates a client qualification policy, which is intended to ensure that Australian applicants are reasonably qualified to trade in STs. All Australian clients are assessed and have to pass a qualification test before they are enabled for trading. The test is designed to assess the understanding of and experience in STs.

The qualification test consists of a number of questions from the following categories:

1. Previous experience in investing in Derivatives
2. Understanding of the concepts of Leverage, margins and Volatility
3. Understanding of the nature of ST trading
4. Understanding of the processes and technologies used in trading
5. Preparedness to monitor and manage the risks of trading

TRADE NATION requires Australian clients to correctly answer a certain number of questions in order to pass. If they pass, they are deemed reasonably qualified to trade in STs and their Accounts are then enabled for trading. If they do not pass, they may be advised to open a demo Account to gain a better understanding of the product in the virtual environment.

Once failed clients have placed a certain number of opening trades on the demo platform, they may be deemed to have sufficiently increased their experience of the product to be reassessed with a different set of questions. Please note that the assessment undertaken by us is not to be taken as us giving you personal financial product advice that takes into account your personal circumstances, financial situation or needs.

8.4 Base Currency

The default currency of your Account will be Australian dollars. Monies received in a different currency from your Base Currency will be converted into the Base Currency at our bank's exchange rate.

When you trade a Contract for Difference that is denominated in a currency other than your Base Currency, all financing adjustments are made in that currency and then converted to your Base Currency at our current exchange rate.

8.5 Referring Party Payments

TRADE NATION may enter into arrangements with third parties, such as introducing brokers, who may introduce you to us, or with white label partners, who may provide our services to you through their own brand. A referring party, who refers a client to us, may be compensated by us but any such compensation is paid out of TRADE NATION funds and are not a cost to you.

9. Trading with TRADE NATION

9.1 Opening a ST Transaction

To open a ST Transaction you would Buy or Sell, depending on whether you expect the price of the Underlying instrument to rise or fall. If you expect the price of the Underlying instrument to rise then you would Buy, otherwise known as Going Long. If you expect the price of the Underlying instrument to fall you would Sell, otherwise known as Going Short.

9.2 Closing Open Positions

To close an Open Position you would place an Order in the opposite direction to your Open Position and for an equal number of the same ST Product.

For example, if you have a Long Open Position you would Sell an equal number of the same ST Product in order to close your Open Position and if you held a short Open Position you would Buy an equal number of the same ST Product in order to close your Open Position.

TRADE NATION is entitled to close Open Positions for a number of reasons including without limitation: Event of default, Force Majeure Event, suspension or de-listing of an Underlying instrument to which a ST Transaction relates, suspension of an Account and termination of the Client Agreement. Events of default include, for example, where you fail to make a payment or perform your obligations, where you become bankrupt or insolvent or where we have been unable to contact you for urgent instructions. Our rights enable us to terminate or close-out positions, recover amounts owing from you, enforce securities we hold and set off payments, amongst others.

9.3 Trade Confirmations

Orders and ST Transactions are confirmed on-screen.

Trade history and all Account ST Transactions can be viewed in the account area of the Trading Platform.

9.4 Mobile Trading

TRADE NATION may offer our services on mobile devices such as the iPad, iPhone and Android which permit you:

- to place trades on your Account;
- to place Orders to Open or to amend existing Orders on your Account;
- to look at live charts of various markets;

- access to other information relevant to your Account such as your cash balance and Open Positions

To place a trade on a particular device you open a trade ticket on the chosen market, select the trade criteria and then press the Buy or Sell button. If the trade is successful you should receive a confirmation ticket, which will appear on your mobile screen, and the details of the trade should then appear in your Account information.

9.5 Expiry and Roll-over of Open Positions

Open Positions in a Future ST Transaction are subject to expiry on the Settlement Date. This means that they will be automatically closed at that time at the Settlement Price.

If you wish to close such an Open Position before it automatically expires you will need to place your Order and have it executed prior to the Last Trading Day.

It is also possible to Roll-over an Open Position in a future ST Transaction. You will need to contact a Dealer by email or telephone during Trading Hours before the Last Trading Day in order to obtain a Roll-over Quote.

If you choose this option, subject to having sufficient Trading Resources in your Account, the Open Position in the expiring ST Product is closed at the mid-market price (i.e. with a 50% concession on Spread) and a new ST Transaction is opened at the current Bid or Ask of the ST Product for the next Contract Period, accounting for market premiums or discounts, for the same size as the original Open Position.

9.6 Suspensions and De-listings

If an Underlying instrument to which a ST Transaction relates is suspended or has halted trading for whatever reason, we suspend trading in the ST and we may increase the amount of Margin required to support that Open Position at our reasonable discretion. If the Open Position remains suspended for a time that we think is unacceptable to us in our sole discretion, we may close the Open Position at the Closing Price.

If an Underlying instrument to which a ST Transaction relates has been de-listed, we reserve the right to close all affected Open Positions at the Closing Price at our discretion.

9.7 Corporate Actions and Adjustments

Adjustment Events

If the Underlying instrument to which your ST Transaction relates is subject to a corporate action, such as a share split, a bonus share issue, or a rights issue, we will determine what adjustment (if any) should be made to your Account to best preserve the economic equivalent of such ST Transaction prior to the adjustment event.

Dividends

If you were to hold a long Open Position in an index (cash) ST Transaction at the close of Business Day before any of the constituents of the index go ex-dividend then your Account will be credited with 100% of the net Dividend of each ex-dividend constituent on a pro rata basis depending on the index weighting of the ex-dividend constituents. You should note that we would pay a net amount in such a situation. This is net of any withholding taxes, local taxes or other charges that may apply from jurisdiction to jurisdiction.

If you were to hold a short Open Position in an index (cash) ST at the close of business before any of the constituents of the index go ex-dividend then your Account will be debited to reflect 100% of the gross Dividend of each ex-dividend constituent on a pro rata basis depending on the index weighting of the ex-dividend constituents. It is your responsibility to ensure there are adequate funds on your Account to cover any Dividend adjustments. TRADE NATION is under no obligation to reinstate any trade which is closed out due to lack of funds on your Account.

9.8 Discretion

TRADE NATION may exercise a variety of discretions in respect of your trading in ST Products, such as closing out an Open Position, re-adjust

Margin requirements or re-price Quotes. In exercising such discretions, we will have due regard to our commercial objectives, which will include:

- maintaining our reputation as a product issuer;
- responding to competitive market forces;
- managing all forms of risk including, but not limited to, operational risk, counterparty risk, Liquidity risk and market risk; and
- complying with our legal obligations as a holder of an Australian financial services licence.

10. Trading on TRADE NATION Platform

10.1 Account Information

On the TRADE NATION Platform you can view your Account information on the menu bar above the Trading Platform:

Cash Balance

The Cash Balance is the amount of cash you have deposited into your Account adjusted for realised profit and loss.

Open Position P&L

Your Open Position P&L represents the aggregate amount of unrealised profit and loss on all your Open Positions at any one time in your Base Currency.

Trading Resources

Your Trading Resources represents the amount of equity that you have available at any given time to place an order to open a ST Transaction.

This is calculated by taking the Cash Balance plus Open Position P&L and deducting the Margin in Use.

Trading Resources = Cash Balance + Open Position P&L – Margin in Use

Margin in Use

The Margin in Use represents the aggregate amount of Margin being used for all Open Positions at any one time in your Base Currency.

Credit

From time to time we may offer credit. The value of any credit allocation agreed is listed here.

10.2 Margin Requirements

To open a ST Transaction with us, rather than pay the full contract value for acquiring the Underlying instrument, we deduct Margin from the Cash Balance of your Account. Margin is calculated in the currency of the Underlying instrument.

Initial Margin Requirement (IMR)

The amount of Margin required to open a position is referred to as the IMR or the Initial Margin Requirement (IMR). The IMR for each ST Product is set out in the Market Information Sheets.

For share STs, FX STs and some commodity STs the IMR is a percentage of the contract value. This varies by ST Product and is set in relation to the perceived Volatility and Liquidity of the ST Product. For stock index STs and all other STs, the IMR is based on a factor figure of the contract value. This factor is multiplied by the number of STs to derive the required amount of Trading Resources required to open the position. For instance, if the IMR for the Australia 200 ST is 30 and you want to trade 5 contracts, you would require AU\$150 of Trading Resources as the Australia 200 ST is denominated in AUD.

Every Open Position, unless accompanied by a Stop Loss Order, requires you to deposit at least the IMR in your Account in order to open the position and the Trading Platform holds at least the IMR for the position until it is closed.

You are not able to open a ST Transaction unless you have sufficient Trading Resources to meet the IMR. ST Transaction requests are not part filled.

Orders Aware Margin

Attaching a Stop Loss Order to an Open Position can result in a reduction to the IMR. When a Stop Loss Order is placed, the system calculates Margin as 100% of the Stop Loss Order plus 20% of the IMR. The system will use this figure as the Margin if it is lower than the IMR. In other words, the most the system will take as Margin is the IMR but will use a lesser amount subject to proximity of an associated Stop Loss Order.

We have the right to amend or remove Orders Aware Margin individually or collectively at our discretion without notification.

It is also important to note that a Stop Loss Order set by you is **not guaranteed**, it is subject to Gapping, an occurrence whereby the Quote moves from one price to the next price, through an Order level. In such circumstances your Stop Loss Order will be executed at the Quote based upon the first price that we are reasonably able to obtain in that Underlying instrument. This is the reason why 20% of the IMR is added to 100% of the Stop Loss Order to calculate Margin, to act as a buffer in the event of Gapping.

If a Guaranteed Stop (GS) Order is placed as opposed to a Stop Loss Order, the system simply calculates the Margin as 100% of the GS Order. This is because there is no Gapping risk if you decide to use a GS Order. The system will still use the IMR if it is a lesser amount than 100% of the GS Order. Please refer to section 12.3 for more detail on GS Orders.

The following three scenarios are used to illustrate how Margin is calculated:

Margin calculation when there is no associated Stop Loss Order

You decide that the Wall Street Index is going to rise. You Buy 1 Wall Street Index ST at 25000 and do not place an associated Stop Loss Order:

ST Example	Long 1 Wall Street Index ST at 25000 (1 ST equates to USD \$1/point)
Margin Factor	75
Margin (IMR)	USD \$1 x 75 = USD \$75

Margin Calculation with an associated Stop Loss Order

Using the above scenario, you decide to place an associated Stop Loss Order at 24950:

ST Example	Long 1 Wall Street Index ST at 25000 (1 ST equates to USD \$1/point)
Margin Factor	75
Stop Loss Order level	24950
Margin Calculation	Distance = 25000-24950= 50 20% of Margin Factor = 75 x 20% = 15 Total Margin charged = 50 +15 = 65
Margin	USD \$1 x 65 = USD \$65 (as is less than IMR USD \$75)

Margin Calculation with a GS Order

Following the same scenario, you decide to place a GS Order at 24950 as opposed to a Stop Loss Order:

ST Example	Long 1 Wall Street Index ST at 25000 (1 ST equates to USD \$1/point)
Margin Factor	75
GS Order level	24950

Margin Calculation

Distance = 25000 - 24950 = 50

Margin

USD \$1 x 50 = USD \$50 (as is less than IMR USD \$75)

10.3 The Margin Process

You are responsible for monitoring the Margin required to maintain Open Positions at any one time. The Platform uses an automated risk management system to control client liability. This policy works as a Margin Call policy.

If the cash on your Account and the value of your Open Positions (and amount of credit where applicable) falls below the Margin required on your Account, you will be required to fund the shortfall. In such circumstances the amount that you would have to pay would be sufficient to ensure that you have covered the Margin required to maintain all the Open Positions on your Account.

We may contact you to inform you that you are required to make an additional Margin payment, otherwise known as a Margin Call, but we are not obligated to do so. Our failure to contact you and inform you of a Margin Call in no way negates your obligation to monitor your Open Positions and pay any Margin shortfalls when necessary.

As per the Client Agreement, we have the right to close out your Open Positions when the equity on your Account [Cash Balance + Open Position P&L (+ Credit where applicable)] falls below a level which we consider detrimental to your ability to trade, and in any event we will close your Open Position(s) where it falls below 100% of the Margin required to support those Open Positions. It is important to note that all Open Positions maybe closed out when the Margin level is breached in any sequence that we reasonably determine.

An example of the Margin process at 100%

You deposit \$1000 into your Account which at an AUD/USD exchange rate of 0.90 equates to USD \$900. If you have no Open Positions your trading resources are equal to USD \$900.

You buy 10 Wall Street 30 STs at a price of 25,000. The margin requirement is $75 \times 10 = \text{USD } \750 . If the position is showing no Open Position P&L your percentage funded level is $\text{USD } \$900$ divided by $\text{USD } \$750 = 120\%$

If the price of the Wall Street 30 drops to 24990, there is now an open loss of $\text{USD } \$100$ and your percentage funded level is $\text{USD } \$800$ ($900-100$) divided by $\text{USD } \$750 = 106.6\%$

If the price of the Wall Street 30 continues to drop to 24985, there is now an open loss of $\text{USD } \$150$ and your percentage funded level is $\text{USD } \$750$ ($900-150$) divided by $\text{USD } \$750 = 100\%$. Your position may therefore be closed in its entirety.

11. Trading on the MT4 Platform

11.1 MetaTrader4

MT4 is MetaTrader4 (MT4) is an independent Trading Platform that was developed for trading foreign exchange. This cutting-edge online Trading Platform was designed and developed by "MetaQuotesSoftware" in 2002 and was one of the first truly programmable Trading Platforms that came complete with its own programming language.

MT4 is one of the most innovative, widely recognised and reliable home broker trading applications available. It has established itself as the standard tool of choice by the retail trading community because of its easy to use functionality and reliability.

The MT4 platform is a downloadable application which you can add onto your desktop. A link to the software is available on our website. You can trade our ST Products using the TRADE NATION Platform or the MT4. If you decide to trade through the MT4 platform, you should note the special features as detailed below, including the margin process and warning thresholds as they

are different from the TRADE NATION Platform. It is your responsibility to familiarise yourself with the operation of this Trading Platform.

11.2 Account Information

On the MT4 platform, under the 'Trade' tab, important Account information is displayed under the following headings. All figures are expressed in your Base Currency:

Balance

This represents the amount of cash you have in your Account.

Equity

This represents the full value of the Account and is calculated by combining the balance of the Account and the open P&L, which is the aggregate amount of unrealised profit and loss on all your Open Positions at any one time.

Equity = Balance +/- open P&L

Margin

Margin represents the aggregate amount of Margin being used for all Open Positions at any one time.

Free Margin

Free Margin represents the amount of cash that you have available at any given time to open a ST Transaction.

Free Margin = Equity – Margin

Margin Level

Margin Level represents the surplus Trading Resources that you have on your Account and it is expressed as a percentage. It is calculated by dividing Equity by Margin. If Equity equalled Margin then this would be 100% for instance.

Margin Level = Equity / Margin

11.3 Margin Requirements

To open a ST Transaction on the MT4 platform with us you are required to hold sufficient Equity to cover the Margin requirement. The amount of Margin required is determined by us and is a percentage of the contract value.

The least amount of Margin required per product is listed in the Market Information Sheets and expressed as max Leverage. For instance, if a product has a max Leverage of 100:1 then the minimum Margin requirement would be 1% of the contract value.

11.4 The Margin Process

You are responsible for monitoring the Margin required to maintain Open Positions at any one time. The MT4 platform uses an automated risk management system to control client liability. This policy works as a Margin Call policy.

The automated risk management system uses Margin Level %, the percentage that reflects the value of the Account in relation to Margin, as a benchmark and takes action when this percentage falls below certain threshold levels. Two threshold levels are set, one that acts as a warning signal when breached and the other closes Open Positions out when breached.

The warning threshold may be set at 125% (ie when Equity = Margin). When Margin Level falls below this level a message appears on the Trading Platform informing you that your Trading Resources are diminishing and that further funding maybe required to prevent Open Positions being closed. The account information tab in the trade tab of the platform changes colour to highlight the warning.

The second threshold may be set at 100%. When Margin Level falls below this level the platform will automatically start closing Open Positions to protect

your Account from going into negative Equity. When there is more than one Open Position on your Account the platform selects the position that has incurred the biggest loss as the first position which it closes. Other positions would remain open until the 'Margin level' fell below the threshold level again, at which time the next most offending position would be closed.

An example of the Margin process (Warning at 125%, close out level 100%)

You deposit \$2000 into your Account and you have no other Open Positions on your Account. Your Equity therefore equals your Balance at \$2000. You believe that the Australian dollar will strengthen against the US dollar. The Underlying market price for AUD/USD is 0.7591-0.7592 and you Buy 1 ST at 0.7592. The Margin requirement for AUD/USD is 1% of the contract value and so the Margin taken is \$759.20 [$0.7592 \times 100000 \times 0.01$]. When the position is showing no open profit and loss the Margin Level (Equity divided by Margin) equals 263%).

The Australian dollar starts to weaken against the USD. Your Equity (Balance +/- Open P&L) starts to fall and the Margin Level falls. When Margin Level equates to 125% the Trading Platform displays a message indicating that your Trading Resources are diminishing and that further funding maybe required. When Equity falls to \$759.20, the Margin Level equals 100%. and the Trading Platform would close the Open Position.

12. Orders

12.1 Placing an Order

TRADE NATION may accept an Order via the telephone with a Dealer or on the Trading Platform at any time but it will only execute an Order during Trading Hours.

All Orders will either be an instruction to Buy a ST Transaction at the Ask Price or to Sell a ST Transaction at the Bid Price.

TRADE NATION will treat all Orders as a Buy or a Sell instruction without reference to whether such Orders are intended to open or close or part close a ST Transaction. Any Orders made by a Client with reference to opening or closing or part closing a ST Transaction are not binding on TRADE NATION. It

is the Client's responsibility to ensure that an Order actually closes or opens a ST Transaction.

12.2 Quotes

You must ensure you understand the definition of Quote, as it is very important for the correct operation of your Account. If you do not understand any part of its description we strongly recommend that you contact us for an explanation.

TRADE NATION provide Quotes during Trading Hours for each of the ST Products that it offers.

Quotes are based on the price of an Underlying instrument to which the ST Transaction relates and are sourced directly from the Exchange or, in the case of an FX ST, from Liquidity Providers. Section 5.4 explains how we derive our prices for our ST Products.

The Quote determines whether an Order has been filled and not the market price of the Underlying instrument.

You should note that Quote maybe higher or lower than the price for the relevant Underlying instrument on the Exchange or from the Liquidity Provider due to a number of factors, including without limitation, interest rate costs, Dividends, scrip issues, stock splits, competitor quotes or the weight of client business.

A Quote is indicative and may change at any time before an Order is executed. At our discretion, a Quote may differ over the telephone with a Dealer to that which is on the Trading Platform.

12.3 Types of Orders on the TRADE NATION Platform

Trade

A Trade is an instruction by you to either Buy or Sell a ST Transaction at the current Quote.

Order to Open

An Order to Open is an instruction by you to either Buy or Sell a ST Transaction at a price outside the current Quote.

Orders to Open are subject to Gapping.

Limit Order

A Limit Order is an instruction by you to:

- Buy a ST Transaction to close a short Open Position at a price which is lower than the current Quote; or
- Sell a ST Transaction to close a long Open Position at a price which is higher than the current Quote.

You may set a Limit Order at the following times: (1) when you place a Trade; or (2) when you place an Order to Open which then acts as a contingent take profit instruction to close the Open Position once the Order to Open has been executed. You can amend a Limit Order at any time.

Limit Orders are subject to Gapping improvements.

Please note that there is a minimum distance away from the Quote that a Limit Order can be placed.

Stop Loss Order

A Stop Loss Order is an instruction by you to:

- Buy a ST Transaction to close a short Open Position at a price which is higher than the current Quote; or
- Sell a ST Transaction to close a long Open Position at a price which is lower than the current Quote.

You may set a Stop Loss Order at the following times: (1) when you execute a Trade which then acts as a Stop Loss Order instruction to close the Open Position at a certain level; or (2) when you place an Order to Open which then

acts as a contingent Stop Loss Order instruction once the Order to Open has been executed.

A Stop Loss Order is not guaranteed and is subject to Gapping.

You may amend your Stop Loss Order at any time.

Please note that there is a minimum distance away from the Quote that a Stop Loss Order can be placed.

Example of a Stop Loss Order

You believe that the Australia 200 ST will fall. FINSA quotes 5680-5682 for the current index (future) ST. You want to Sell 10 STs but wish to limit the amount that you can lose on the trade to a 20 point loss and so you set a Stop Loss Order at 5700. You submit the trade request which is accepted. You Sell 10 STs at 5680 with a Stop Loss Order set at 5700. If the Quote reaches 5700, assuming there is no Gapping, your position will be closed out with a loss of \$200 $[(5700-5680)*10]$.

Guaranteed Stop Order (GS Order)

A GS Order is an instruction by you to close a ST position at the exact price that you set, even if Our Quote goes through that price. It is effectively a form of insurance that guarantees your exit price even when a market is experiencing high Volatility or Illiquidity and when the market gaps. There is a small premium that you pay when the GS Order is placed. GS Orders are only available on the TRADE NATION Platform.

You may set a GS Order at the following times: (1) When you place a Trade which then acts as a guaranteed Stop Loss Order instruction to close the Open Position at a certain level; or (2) When you place an Order to Open which then acts as a contingent GS Order instruction once the Order to Open has been executed.

You may only place or amend your GS Orders during Trading Hours. You may also only convert Stop Loss Orders into GS Orders during Trading Hours.

Please note that there is a minimum distance away from the Quote that a GS Order can be placed. This information, along with GS charges, is set out in the Market Information Sheets.

GS Orders are not carried forward when an Open Position is Rolled-over as per section 9.6. In such cases a new GS Order would have to be placed and new premium paid for the new Open Position.

GS Order Example

The market price for BHP Billiton is 44.19-44.20. You believe that BHP Billiton will rise and so you Buy 100 STs at 44.20.

You are concerned about market Volatility and wish to guarantee the level at which you will exit the trade if the market goes against you. You place a GS Order at 41.00.

The price of BHP drifts lower and the market closes. Whilst the market is closed there is much negative sentiment in global markets and as a result BHP reopens lower at a price of 39.99-40.00. Your GS Order is executed at the guaranteed level of 41.00 and you incur a trading loss of \$320 $[(44.20-41.00) \times 100]$. As the GS Order has been executed there is a fee to pay. If the fee was 0.3% it would equate to \$13.26 $(100 \times 44.20 \times 0.3\%)$. If you had set a Stop Loss Order as opposed to a GS Order, the trading loss incurred in closing the position at the first available market price of 39.99 would be \$421 $[(44.20-39.99) \times 100]$.

TRADE NATION Platform Trailing Stop Order

A Trailing Stop Order is a type of Stop Loss Order and is an instruction by you to close an Open Position at a price less advantageous than the Quote at the time it is placed but it is designed to track the movement of profitable positions and move accordingly.

You may set a Trailing Stop Order at the following times:

- When you place a Trade which then acts as a Trailing Stop Loss Order instruction to close the Open Position; or
- When you amend a Stop Loss Order to a Trailing Stop Order

Trailing Stop Orders are subject to Gapping.

Trailing Stop Order Example

The market price for the Australia 200 ST is 5399-5400. You believe that the Australia 200 ST will rise and so you Buy 10 STs at 5400. You would like the Stop Loss Order affiliated to the position to track a rise in the index and so you opt for a Trailing Stop Order, which is set at 5350. You decide on an Increment Size which has to be set at a minimum of 1. In this example let us assume that you decide to set an Increment Size of 10. This means the Order moves in increments of 10.

The price of Australia 200 ST drifts higher. When the Bid Price of Our Quote reaches 5410, the level of the Trailing Stop Order moves up 10 Points, to 5360. For every further 10 Point move higher in the Bid Price of Our Quote above 5410 there is a 10 Point move higher in the level of the Trailing Stop Order. The price of the Australia 200 ST continues to drift higher and the Bid Price of Our Quote reaches a high of 5492, by which time the level of the Trailing Stop Order has moved up to 5440, before the price starts falling. As the Australia 200 ST price falls, the level of the Trailing Stop Order stays set at the highest level it reached, 5440. The price continues to fall and the Bid Price of Our Quote falls to 5440 at which point the Trailing Stop Order is activated and you realise a profit of \$400 $[(5440-5400) \times 10]$.

12.4 Types of Orders on the MT4 Platform

Trade

A Trade is an instruction by you to either Buy or Sell a ST Transaction at the current Quote.

Pending Order

A Pending Order fulfils the same function as a New Order. It is an instruction by you to either Buy or Sell a ST Transaction at a price outside the current Quote. There are four types of Pending Order:

- Buy Stop Order - an Order to open a long ST Transaction at a price higher than the price at the time of placing the Order.
- Sell Stop Order - an Order to open a short ST Transaction at a price lower than the price at the time of placing the Order.
- Buy Limit Order - an Order to open a long ST Transaction at a lower price than the price at the time of placing the Order.
- Sell Limit - an Order to open a short ST Transaction at a price higher than the price at the time of placing the Order.

Pending Orders are subject to Gapping.

Take Profit Order

A Take Profit Order is an instruction by you to:

- Buy a ST Transaction to close a short Open Position at a price which is lower than the current Quote; or
- Sell a ST Transaction to close a long Open Position at a price which is higher than the current Quote

You may set a Take Profit Order at the following times: (1) when you place a Trade; or (2) when you place a Pending Order which then acts as a contingent take profit instruction to close the Open Position once the Pending Order has been executed;

Take Profit Orders are subject to Gapping.

Please note that there is a minimum distance away from the Quote that a Limit Order can be placed.

Stop Loss Order

A Stop Loss Order is an instruction by you to:

- Buy a ST Transaction to close a short Open Position at a price which is higher than the current Quote; or
- Sell a ST Transaction to close a long Open Position at a price which is lower than the current Quote.

You may set a Stop Loss Order at the following times: (1) when you execute a Trade which then acts as a Stop Loss Order instruction to close the Open

Position at a certain level; or (2) when you place a Pending Order which then acts as a contingent Stop Loss Order instruction once the Pending Order has been executed.

A Stop Loss Order is not guaranteed and is subject to Gapping. There are no guaranteed Stop Orders offered on the MT4 Trading Platform.

You may amend your Stop Loss Order at any time during Trading Hours.

Please note that there is a minimum distance away from the Quote that a Stop Loss Order can be placed.

MT4 Trailing Stop Order

A Trailing Stop Order is a type of Stop Loss Order and is an instruction by you to close an Open Position at a price less advantageous than the Quote at the time it is placed but it is designed to track the movement of profitable positions and move accordingly.

You may set, amend and cancel a MT4 Trailing Stop Order on Open Positions at any time during Trading Hours. Trailing Stop Orders are subject to Gapping.

A MT4 Trailing Stop Order is **not** triggered until the Open Position is in profit by the selected distance of the MT4 Trailing Stop Order. Once this distance is reached, a Stop Loss Order is placed which automatically updates in line with favourable movements in price.

It is important to note that a MT4 Trailing Stop Loss Order is not stored on the MT4 server but on your computer. You need to be logged into the MT4 Platform to gain the full benefits of a MT4 Trailing Stop Order. These are the scenarios when you disconnect from MT4:

If you set a MT4 Trailing Stop Order and then log out of MT4 before the market moves in your favour by the distance that you selected, then no Stop Loss Order will be activated.

If you set a MT4 Trailing Stop Order and log out of MT4 after the market moves in your favour, triggering the MT4 Trailing Stop Order, the Stop Loss

Order will be placed be will not trail the market. It will work as a static Stop Loss Order at the last level that the Stop Loss Order had reached before you logged off. In this scenario, when you log back into MT4, if the Stop Loss Order has not been triggered, it will resume trailing the current market price by the distance you selected when setting the MT4 Trailing Stop Loss Order.

MT4 Trailing Stop Order Example

The market price for the AUD/USD is 0.75256-0.75257. You believe that AUD/USD will fall and so you Sell 10 STs at 0.75256. You would like the Stop Loss Order affiliated to the position to track a fall in AUD/USD and so you opt for a MT4 Trailing Stop Order, which you place with a distance of 100. This means that no Stop Loss Order is placed until the Ask Price of Our Quote has moved 100 Points in your favour.

The price of AUD/USD falls to 0.75155-0.75156 at which point a Stop Loss Order is placed at 0.75256, 100 Points higher. The Stop Loss Order moves down in line with a fall in the Ask Price of Our Quote of AUD/USD.

The price of the AUD/USD continues to drift lower and the Ask Price of Our Quote reaches a low of 0.74920, by which time the level of the Stop Loss Order has moved down to 0.75020, before the price starts rising. As the AUD/USD price rises, the level of the Stop Loss Order stays set at the lowest level it reached, 0.75020. The price continues to rise and the Ask Price of Our Quote rises to 0.75020 at which point the Stop Loss Order is executed and you realise a profit of \$236 $\left(\left[\left(0.75256-0.75020\right)*10000\right]*10\right)$.

12.5 Order Durations

Notwithstanding the Order duration types below, an Order will remain in effect until one of the following occurs: (1) it has been cancelled by you or us; or (2) the Order is executed by us; or (3) we no longer provide a Quote for that particular ST Product.

In addition, Limit Orders, Stop Loss Orders and Trailing Stop Orders will no longer be in effect if the Open Position to which such Order relates is closed by you or us or otherwise in accordance with the Client Agreement including as a result of that Open Position expiring or being Rolled-over.

Good until Cancelled (GTC)

This means that the Order that you have placed will remain in effect until cancelled by you. Orders to Open and Limit Orders default to GTC Orders.

Good until Date

This means that the Order that you have placed will remain in effect until the end of the date and time that you set.

12.6 Execution of Orders

An Order to Buy will be filled when the Ask Price of the Quote reaches or trades through the level of the Order, namely the price at which we are prepared to Sell STs. Similarly an Order to Sell will be filled when the Bid Price of the Quote reaches or trades through the level of the Order, namely the price at which we are prepared to Buy STs.

Other than GS Orders, no Order is guaranteed and is subject to Gapping which means that your Order may get executed at a worse price compared to the price of your Order.

We will not be obliged to execute any Order which would result in you having insufficient Trading Resources to cover the IMR.

13. Fees

This section identifies the different fees that you need to take into account before making a decision to start trading with TRADE NATION.

13.1 Funding your Account

TRADE NATION accept payments by:

Payment Options	Our Charges
Debit and Credit card (Visa and MasterCard)	Typically no charge but TRADE NATION has the right to pass on underlying charges dependent on type or card used, usually between 1% and 2% but can be up to 3.95% for International transactions.
Electronic Funds Transfer (EFT)	No Charge
Skrill (Visa and Mastercard)	Typically no charge but TRADE NATION has to right to pass on underlying charges of Visa 1.9%, MasterCard 2.25%
POLi	No Charge
International Bank Transfers	Up to \$20 per transfer

All funds must be cleared funds before they will be counted towards your Account. Finsa does not accept third party payments to fund your Account.

You may also pay fees to the payment provider if you pay by credit card or bank transfer. For instance, your card issuer may treat a payment to us as a cash advance or international transfer (for non-Australian cards) and charge you accordingly. It is necessary to check with your card provider to ascertain full details.

Benchmark 2 of Regulatory Guide 227, entitled 'Opening collateral', states that if credit cards are used as opening collateral when establishing an Account then no more than \$1000 should be accepted as the initial payment.

While TRADE NATION recommend the same, we do not enforce the benchmark as we believe the capping of a one-off payment is unlikely to act as a protective measure. Clients could quite easily use credit cards for cash advances to fund their Account for instance. We do reiterate however, there is a risk that you may incur a loss which is far greater than the amount you invested, meaning that your returns may not be adequate to pay your credit card obligations. We advise that you take this into account not only when you are using a credit card to make the first ever deposit into your Account but for all credit card deposits.

13.2 Withdrawing cash from your Account

Payments made to our clients will typically be via a bank transfer:

Withdrawal Options	Our Charges	Processing
Domestic Bank Transfers	No charge	Cut off time is 3pm (Sydney time) and takes between 1 – 2 working days
International Bank Transfers	Up to \$20 per transfer	Cut off time is 3pm (Sydney time)
Urgent Domestic Bank Transfers	Up to \$15 per transfer	Cut off time is 3pm (Sydney time) and will leave our account immediately

13.3 Closing Your Account

We do not charge termination fees for closing your account, however you will need to close all open positions before closing your account.

13.4 ST Transaction Fees

Commission

TRADE NATION charges Commission on the opening and closing of certain FX STs. The Commission charges are calculated in relation to the notional ST Transaction value.

ST Transaction Value	100,000 FX STs at 1.02356 = \$102,356
Commission Charge	USD \$15 per million notional
Commission Amount	\$1.54 [$\15×0.102356]

Commission rates for share STs are set out in the Market Information Sheets. The maximum Commission charged for a FX ST is USD \$50 per million of notional contract value and the maximum Margin is 100%. We may change our Commission rates at any time but we will provide you with no less than 30 days' notice before any changes become effective.

Dealing Spread

For the majority of STs we incorporate Commission in the prices at which we are prepared to trade, otherwise known as the Spread. This is the difference between the level at which we are prepared to Sell STs to you and the level at which we are prepared to Buy STs from you.

The Spread is specified as a number. For example, our Spread during our Trading Hours for Australia 200 ST may be 1. If we quote 5500-5501 it means we are prepared to Sell at 5501 and Buy at 5500. Outside our Trading Hours we might widen the Spread to 2 Points.

Spreads can vary according to the Underlying market and are subject market conditions. We may change our Spreads at any time. Certain markets may have wider Spreads when they are quoted outside the Trading Hours. All of our actual Spreads are stated in the Market Information Sheets as available on our website, www.tradenation.com. Below is a table detailing our maximum Spreads and maximum Margins by product:

	Maximum 'Spread'	Actual 'Spread'	Maximum Margin Requirement	Actual Margin Requirement
Indices	50	See Market Information Sheet	100%	See Market Information Sheet
Currencies	1000	See Market Information Sheet	100%	See Market Information Sheet
Commodities	100	See Market Information Sheet	100%	See Market Information Sheet

Interest on Cash Balances

We do not pay interest on any cash balances unless otherwise agreed in writing.

FX Balance Conversions and Other FX Conversions

When you close an Open Position in a currency other than the Base Currency of your Account, we automatically convert the realised profit and loss into your Base Currency at our current exchange rate.

All ST Transaction fees are also automatically converted from the currency of the Underlying instrument to which the Contract for Difference relates to your Base Currency.

13.5 Overnight Financing

All cash ST Transactions held Overnight incur an Overnight Financing charge. A debit or credit is made to your Account each day you hold a Cash ST position Overnight, including non-Business Days. The calculation is made at 5pm New York time. The charge is automatically converted into your Base Currency.

Generally, if you are long of a Cash ST Transaction Overnight then you would have to pay a financing charge, and if you are short you may receive a financing rebate. We take the notional ST Transaction value of a position and calculate a daily interest charge for that position. The formula used to work out financing charges is as follows:

Overnight Financing Formula

$$F = \frac{[(P/U) \times C \times I]}{365}$$

F = Overnight Financing

P = Closing Price

U = Unit Risk

C = Number of contracts

I = Applicable interest rate [RFR +/- Financing Spread]

Applicable Interest Rate

The Applicable Interest Rate is our financing interest rate used to calculate Overnight Financing. The Applicable Interest Rate is calculated by taking the Relevant Financing Rate and adding or subtracting the Financing Spread.

Relevant Financing Rate (RFR)

The RFR is typically the benchmark cash rate of the country to which the currency of the Underlying instrument of the ST Transaction relates. For example, the RFR for an Australian based ST is the Reserve Bank of Australia (RBA) cash rate.

It should be noted that the RFR for an FX ST is different. The RFR for a FX ST is actually the interest rate differential between the two countries of the two quoted currencies in the FX pair (see below for more detail).

Financing Spread

The Financing Spread is the interest charged/paid by TRADE NATION above/below the RFR. The Financing Spread for each ST Product is listed in the Market Information sheets. We will provide you with no less than 30 days' notice of any change in the Financing Spread.

Closing Price

In order to calculate the Overnight Financing, we use our marked-to-market Closing Price for that end of day.

Day Count

Overnight Financing is calculated using a 365 day count.

Overnight Financing Cash Index Example:

You Sell 10 Wall Street STs, which you hold Overnight. The FED funds rate (the US base rate) is 0.5%. The Closing Price for the Wall Street Index (the DOW) is 25500. The Financing Spread is 2.5%. Using the financing equation:

$$F = [(P/U) \times C \times I] / 365$$

Where Closing Price, P=25500, Unit Risk U=1, Number of Contracts, C=10, applicable interest rate, I = -2% as worked out by taking the FED funds rate, 0.5%, and subtracting the Financing Spread of 2.5%:

$$F = [(25500/1) \times 10 \times -2\%]/365 = -\text{USD } \$13.97$$

The first point to note is that the calculation is in USD because the ST is denominated in USD. Interest calculations are usually based in the currency of the Underlying instrument on which the ST is derived. The second point to note is that the calculation derives a negative figure. This means that, because of the extremely low current US\$ interest rates, although you are short of the ST and may expect an interest credit, your Account will be debited the equivalent of USD \$13.97 in your Base Currency and not credited.

Overnight Financing: FX STs

Although the formula for calculating Overnight Financing (F) is the same for FX STs as it is for other STs, it is important to note that the RFR is the interest rate differential between the two quoted currencies.

When holding an FX ST there is an interest rate benefit in holding the long currency and a cost in being short of the other currency. We then add or subtract our Financing Spread, which is usually 2.5%.

For example, if you go long AUD/USD and the Australian RBA cash rate is 4.5% and the US Fed Funds rate is 0.5% then the RFR will be 4.0%. Our Financing Spread is then added or subtracted depending on whether you are long or short the ST Transaction.

FX example:

You Buy 10 STs in AUD/USD, which you hold Overnight. The RBA rate is 4.5%, the Fed funds rate is 0.5% and the price of AUD/USD is 0.7258 at the time. Using the financing equation:

$$F = [(P/U) \times C \times I] / 365$$

Where Closing Price $P=0.7258$, Unit Risk $U=0.0001$, Number of Contracts $C=10$, applicable interest rate, $I = [(4.5\%-0.5\%)-2.5\%]=1.5\%$, as worked out by taking the RBA rate 4.5%, 0.5%, subtracting the FED funds rate and then subtracting our Financing Spread of 2.5% as it is a Long Position:

$$F = [(0.7258/0.0001) \times 10 \times 1.5\%]/365 = \text{USD } \$2.98$$

This amount would be calculated at Roll-over and, as it is a positive figure, the equivalent of USD \$2.98 in your Base Currency would be credited to your Account.

If you had sold in the above example as opposed to Buying, the difference would be that you would pay the interest rate differential plus our Financing Spread of 2.5%:

$$F = [(0.7258/0.0001) \times 10 \times [(0.5\%-4.5\%)-2.5\%]/365 = \text{USD } -\$12.93$$

This amount would be calculated at Roll-over and, as it is a negative figure, the equivalent of USD \$12.93 in your Base Currency would be debited to your Account.

13.6 GS Order charge

There is a small charge to your Account when a GSL order is placed.

13.7 ASX Data Subscription Charges

TRADE NATION is charged a fee per user for ASX data. We pass this fee on to you but will reimburse your Account if you place 4 or more trades on related ST Products within the calendar month. You will need to access this data to trade on Australian Share STs. You access the live pricing by clicking on the 'SUBSCRIBE' button which can be found by clicking on the Australian Share ST in question on the TRADE NATION Trading Platform. Once subscribed the system will automatically debit the subscription fee, which is displayed next to the 'SUBSCRIBE' button, on the 1st day of each month until you opt to unsubscribe. At the time of this PDS the subscription fee is AUD \$22 but is subject to any pricing changes made by the ASX.

14. ST Examples

14.1 Index (Cash) ST

Buy Index (Cash) ST – Australia 200 ST

Applicable Interest Rate: 6% (3.5% (RBA Rate. Note, this rate is subject to change) + 2.5%)

Closing Price each day: 5451 (for the purposes of calculating the financing)

The Australia 200 ST is trading at 5450 – 5451. You believe that the Australia 200 Index will rise so you Buy 10 STs at 5451.

Two days later the Quote in the Australia 200 ST has risen to 5470 – 5471 and you decide to close your position by Selling 10 Australia 200 STs at 5470.

Category	Calculation	Adjustment
Opening ST Value	\$54,510 [10 x 5451]	
Financing Adjustment	$[\$5451 \times 10 \times (6\%/365)] \times 2$	\$(17.92)
Closing ST Value	\$54,700 [1000 x 5470]	
Difference	19 [5470 - 5451]	
Realised Profit & Loss	$[\$10 \times 19 \times \$1]$ or [$\$54,700 - \$54,510$]	\$190
Net Profit & Loss		\$172.08

14.2 FX ST

Buy FX ST – AUD/USD

AUD RFR:	3.5%
USD RFR:	1.00%
Financing Spread:	-/+ 2.5%
Applicable Interest Rate:	3% (for Going Long) or [(3.5%-1.0%+2.5%)]
Closing Price:	0.8102

The Quote for AUD/USD is 0.79892 – 0.79900. You decide to Buy 10 FX STs at 0.7990. You hold the position Overnight and the Quote the next day is 0.81110 – 0.81118. You decide to close by Selling 100 FX STs at 0.8111.

Category	Calculation	Adjustment
Opening ST Value	USD \$79,900	

	$[0.7990/0.0001 \times 10]$	
Financing Adjustment	$[0.8102/0.0001 \times 10 \times (3\%/365)]$	USD \$6.66
Closing ST Value	USD \$81,110	
	$[0.8111/0.0001 \times 10]$	
Difference	121 pips or 0.0121	
	$[0.8111 - 0.7990]$	
Realised Profit & Loss	USD \$1210	USD \$1210
	$[0.0121/0.0001 \times 10]$ or	
	$[\$81,110 - \$79,900]$	

Net Profit & Loss	USD \$1195.04
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Sell FX ST – AUD/USD

Using the same example as above, you decide to Sell 10 FX STs at 0.7989. You hold the Open Position Overnight and the Quote the next day is 0.8111 – 0.8112. You close by Buying 10 FX STs at 0.8112. The Applicable Interest Rate is now -0% [1% - 3.5% + 2.5%]

Category	Calculation	Adjustment
Opening ST Value	USD\$79,890	
	$[0.7989/0.0001 \times 10]$	
Financing Adjustment	USD \$ $[0.8102/0.0001 \times 10 \times (-0\%/365)]$	USD\$0

Closing ST Value	USD\$81,120	
	<i>[0.8112/0.0001 x 10]</i>	
Difference	123 pips or 0.0123	
	<i>[0.7989 – 0.8112]</i>	
Realised Profit & Loss	USD\$ <i>[0.0123/0.0001 x 10]</i> or	USD\$(1230)
	<i>[\$81,120 - \$79,890]</i>	

Net Profit & Loss	USD \$(1230)
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14.3 Commodity (Cash) ST

Sell Commodity (Cash) ST – Gold

Applicable Interest Rate: - 1.5% (1% (Fed Funds) – 2.5%)

Closing Price each day: 1290 (for the purposes of calculating the financing)

The Quote for a Gold ST is 1275.5 – 1275.9. You Sell 5 STs at 1275.5. You hold the position for 4 days. The price is moving in the wrong direction so you decide to close your Open Position. The Quote is 1290.6 – 1291.0. You close your Open Position by Buying 5 STs at 1291.

Although you would normally expect to receive a funding rebate on a short position, in this example the very low US interest rate means that once you deduct the Financing Spread you have a negative Applicable Interest Rate. This means you will actually pay a Financing charge on this Open Position.

Category	Calculation	Adjustment
Opening ST Value	USD \$63,775 [1275.5/0.1 x 5]	
Financing Adjustment	USD\$ [1290/0.1 x 5 x (-1.5%/365)] x 4	USD \$(10.60)
Closing ST Value	USD \$64,550 [1291/0.1 x 5]	
Difference	155 Points [15.5/0.1]	
Realised Profit & Loss	USD\$[5 x 155]	USD \$(775)
Net Profit & Loss		USD \$(785.60)

Buy Commodity (Cash) ST – Bitcoin

Applicable Interest Rate: 30%

Closing Price each day: 8500 (for the purposes of calculating the financing)

The Quote for a Bitcoin ST is 8420 – 8490. You Buy 5 STs at 8490. You hold the position for 4 days. The price is moving in the wrong direction so you decide to close your Open Position. The Quote is 8260 – 8330. You close your Open Position by Selling 5 STs at 8260.

Cryptocurrencies are treated differently when it comes to Overnight Financing. We may charge Long positions 30% (0.08219% per day) and not pay Short positions:

Category	Calculation	Adjustment
Opening ST Value	USD \$42,450 8490×5	
Financing Adjustment	USD\$ $8500 \times 5 \times 0.08219\% \times 4$	USD \$(139.73)
Closing ST Value	USD \$41,300 8260×5	
Difference	-230 Points	
Realised Profit & Loss	USD\$ 5×230	USD \$(1150)
Net Profit & Loss		USD \$(1289.73)

14.4 Commodity (Future) ST

Buy Commodity (Future) ST –Silver

The Quote for Silver (March) future ST is 28.70 – 28.73. You Buy 20 STs at 28.73. You hold the position until expiry. Your ST is closed at our Settlement Price of 29.50.

Category	Calculation	Adjustment
Opening ST Value	USD \$57,460 $[28.73/0.01 \times 20]$	
Closing ST Value	USD \$59,000 $[29.50/0.01 \times 20]$	
Difference	77 Points (or $0.77/0.01$)	

Realised Profit & Loss USD \$1540 $[0.77/0.01 \times 20]$ USD \$1540

Net Profit & Loss AUD\$1540

14.5 Share ST

Buy Share ST – Newcrest Mining

Commission: 0.07%

Applicable Interest 6% (3.5% (RBA Rate) + 2.5%)
Rate:

Dividend: 25 cents

Closing Price each day: \$39.56 (for the purposes of calculating the financing)

The Quote for Newcrest Mining is 39.55-39.56. You believe that Newcrest Mining will rise and so you Buy 1000 STs at 39.56.

You hold your ST in Newcrest Mining at the close of business before the day it goes ex-dividend. The Dividend is 25 cents.

Five days later the price of Newcrest Mining has risen to 39.96-39.97 and you decide to close your position by Selling 1000 STs at 39.96.

Category	Calculation	Adjustment
Opening ST Value	\$39,560 $[1000 \times \$39.56]$	
Opening Commission	$[\$1000 \times \$39.56 \times 0.07\%]$	\$(27.69)
Financing Adjustment	$[\$39.56 \times 1000 \times (6\%/365)] \times 5$	\$(32.52)
Dividend Adjustment	$[\$1000 \times \$0.25]$	\$250
Closing ST Value	\$39,960 $[1000 \times \$39.96]$	
Closing Commission	$[\$1000 \times \$39.96 \times 0.07\%]$	\$(27.37)
Difference	\$0.40	

	[\$39.96 – 39.56]	
Realised Profit & Loss	[\$1000 x \$0.40]	\$400
	Net Profit & Loss	\$562.42

Sell Australian Share ST – ANZ

Commission:	0.07%
Applicable Interest Rate:	1% (3.5% (RBA Rate) – 2.5%)
Dividend:	5 cents
Closing Price each day:	\$22.20 (for the purposes of calculating the financing)

ANZ is trading at 22.20 – 22.21. You believe that ANZ will fall so you Sell 1000 STs at 22.20.

You are short the ANZ ST at the close of business the day before it goes ex-dividend. The Dividend is 5 cents.

Five days later the Quote for ANZ has risen to 22.34 – 22.35 and you decide to close your position by Buying 1000 STs at 22.35.

Category	Calculation	Adjustment
Opening ST Value	\$22,200 [1000 x \$22.20]	
Opening Commission	[\$1000 x \$22.20 x 0.07%]	\$(15.54)
Financing Adjustment	[\$22.20 x 1000 x (1%/365)] x 5	\$3.04
Dividend Adjustment	[\$1000 x \$0.05]	\$(50)
Closing ST Value	\$22,350 [1000 x \$22.35]	
Closing Commission	[\$1000 x \$22.35 x 0.07%]	\$(15.64)
Difference	\$(0.15) [\$22.20 - \$22.35]	
Realised Profit & Loss	[\$1000 x \$0.15]	\$(150)

Category	Calculation	Adjustment
	Net Profit & Loss	\$(228.14)

15. Client Privacy

15.1 Your information

To start trading with TRADE NATION you have to open an Account with us. To do this you must complete an application form, which involves providing us with personal information. By submitting the Application Form you are indicating that you agree to your personal information being collected, used and disclosed in accordance with this privacy statement and our privacy policy.

In the course of conducting business with you, we may collect personal information from you such as your name, address, phone number, email address, age and information regarding your trading experience and financial standing, products and services you inquire about or trade with us.

If you do not provide us with all the information we consider to be compulsory we may be unable or limited in the services or financial products we can provide to you.

15.2 Privacy Act 1988

TRADE NATION recognises the importance of your privacy and abides by the Australian Privacy Principles (APPs) and the Notifiable Data Breach (NDB) scheme contained in the Privacy Act 1988.

15.3 Anti-Money Laundering and Counter-Terrorism Financing Act 2006

As required by the current Anti-money laundering regulations as contained in the *Anti-Money Laundering and Counter-Terrorism Financing Act 2006*, we are required to collect personal information about you to establish proof of your identity and address details.

This process is conducted by cross-referencing information provided by identification verification agencies and the information that you provide on

your Application Form. Under the current Anti-money laundering regulations we cannot process your application if you do not provide us with the required proof of your identity and address. You may be asked to supply additional information to support any verification attempts that are initially unsuccessful.

15.4 How we use your information

All personal information collated by TRADE NATION will be used for our internal administration and marketing purposes to establish and support the ongoing administration of your Account, to advise you of new developments relevant to your Account and to comply with Australian laws and regulations.

We may disclose your personal information to external parties, who provide services to us in relation to your Account, or to a government or regulatory body (such as ASIC, AUSTRAC or the ATO) or upon a court order, but otherwise, we will not disclose your personal information to any other external parties unless authorised by you or otherwise required by law.

We will take reasonable steps to ensure that all information we collect or use is accurate, complete, and up to date and stored in a secured environment and is accessed only by authorised personnel with permitted purposes. If you wish to access or modify personal information which we hold about you or request its removal from our records, please contact us using the following contact details:

Client Support: +44 (0) 203 180 5952

Email: support@tradenation.com

Address: TRADE NATION
Level 36 Governor Phillip Tower
One Farrer Place
Sydney, NSW 2000

15.5 Privacy Policy

At TRADE NATION we are committed to maintaining the highest standards of integrity in our business and take client's privacy seriously. Please call us to request our full privacy policy.

16. Client Money

Once our checks on your identity have been completed and your Account has been opened, you will need to deposit money into your Account in order to commence trading. This section outlines how we treat Client Money following the Client Money Rules set out in the Corporations Act and ASIC Regulatory Guide 212: Client Money Relating in OTC Derivatives.

16.1 Segregated Account

In accordance with the Corporations Act, the Corporations Regulations, ASIC Regulatory guides and the Client Agreement, all client money is held in accounts designed as trust accounts held with an Australian authorised deposit-taking institution. Client money is combined, we do not create a separate account per Client.

Client Money is segregated from any accounts used to hold our own money. Furthermore, any Client Money required to meet Margin requirements is not transferred out of the segregated bank account to fund or hedge Open Positions of another person or used by TRADE NATION.

Each Business Day net client profits (realized or unrealized) on trades of the previous Business Day are transferred into the segregated client accounts and net client losses (realized or unrealized) of the previous Business Day are transferred out of the segregated client accounts. Therefore funds held in segregated accounts represent the total amount due and payable to all clients as at the previous Business Day. Payments are only ever made out of the client money accounts to meet withdrawal requests and to pay any net client losses of the previous Business Day or otherwise authorised by law or the Client Agreement.

In the event of there being a loss on a client's position which exceeds the relevant client's cash deposit, the loss will be treated as a client debt and will be pursued by TRADE NATION for recovery. Client debts are excluded from the calculation of net amounts owed to clients and as such do not affect the aggregate client segregated funds held within the client accounts.

16.2 Corporations Act and the Corporations Regulations

Under the Corporations Act and the Corporations Regulations, if TRADE NATION loses its AFS licence, becomes insolvent, merges with another licensee or ceases to carry on some or all of the activities authorised by its AFS licence, client money held by us and the investment of that client money, will be dealt with as follows:

- (a) money in a client account is held on trust for the persons entitled to it, and is payable in the order set out below; and
- (b) money in a client account is to be paid in the following order:
 - i. money that has been paid into an account in error;
 - ii. payment to each person who is entitled to be paid money from the account;
 - iii. if the money in the account is not sufficient to be paid in accordance with the above paragraphs, the money in the account must be paid in proportion to the amount of each person's entitlement; and
 - iv. if there is money remaining in the account after payments made in accordance with the above paragraphs, that remaining money is payable to TRADE NATION.

The rules under reg 7.8.03(6) of the Corporations Regulations, as described above, apply despite anything to the contrary in the Bankruptcy Act 1966, under a law relating to companies, or in the Client Agreement (reg 7.8.03(7) of the Corporations Regulations).

16.3 Client Money is not used for Hedging

Client money is not used for Hedging exposures in the Underlying market and is therefore not used to fund our own cash requirements. Client money

is required to meet Margin requirements but it is not transferred out of the segregated account to fund Open Positions.

16.4 Funds payable to and entitlements of TRADE NATION

Money paid by way of remuneration to TRADE NATION and money paid as Commission to TRADE NATION is not client money and will not be deposited, used or withdrawn in accordance with the Corporations Act and Corporations Regulations relating to client money.

TRADE NATION is entitled to keep hold of your funds in your account to cover Margin, any funds, including without limitation, credit card payments, unrealised losses and realised losses and any other amounts due under the Client Agreement. We also have the right to deduct, without notice or recourse to you, any monies deposited or credited to your account in error by us.

16.5 Interest earned on Client Money

Unless otherwise agreed, TRADE NATION retains all interest earned on any of your money held in a client account. In opening an Account with us you agree that you will not earn interest on money you deposit with us. Money held in your Account will not be invested by us.

17. Taxation Considerations

17.1 General

If you trade in STs, you may be subject to taxation. This section outlines the main Australian income tax, Capital Gains Tax (CGT) and GST implications of trading in STs.

The information contained in this section is of a general nature only and is not intended to constitute legal or taxation advice. Ultimately the taxation implications of your investment will depend on your own individual circumstances and TRADE NATION recommend that you obtain independent professional taxation advice on the full range of taxation implications applicable to your own personal facts and circumstances.

Taxation laws are complex in nature and their interpretation and administration may change over the term of your investment. We will not advise you of any changes in taxation laws should they occur. You must take full responsibility for the taxation implications arising from your own investment, and any changes in those taxation implications during the course of your investment.

The information in this section is for Australian resident investors only and is based on the taxation laws in Australia current as at the date of this PDS. If you are not an Australian resident, you should consult a taxation advisor in your own jurisdiction to determine the tax consequences of investing in STs.

17.2 Income Tax

The taxation of STs is set out in ATO Tax Ruling TR 2005/15, a copy of which is available at www.ato.gov.au. Under TR 2005/15, if you enter into a ST in the ordinary course of your business or for profit-making purposes, it is likely that any profit derived or loss incurred by you will be included in, or allowed as a deduction from, your assessable income. Any profit or loss arising in respect of a ST should be included in your assessable income at the time the profit or loss is "realised" for tax purposes. Realisation will generally occur at the time the ST is closed out.

Ordinarily, STs would be entered into for a profit-making purpose and treated as above. However, where a ST is not entered into for a profit-making purpose, the ATO may consider the Transaction as an unusual form of recreational gambling. Proceeds from recreational gambling are generally not subject to tax unless you are carrying on a business of gambling. In the ATO's view, "recreational gambling" refers to activities involving pure chance, which are recreational in character, and not the more technical legal meaning of wagering or the general meaning of risk taking. Ultimately, the nature of the proceeds an investor derives from trading STs will depend upon the particular circumstances of the investor.

17.3 Capital Gains Tax

STs may constitute a capital gains tax (CGT) asset held by you for the purposes of applying the CGT provisions to any capital gain or capital loss

realised by you, depending on the definition of the assets of your trading activity. To the extent that a gain arising as a result of a CGT event in relation to STs is included in your assessable income outside the CGT provisions, the capital gain resulting from the CGT event will be reduced. Similarly, to the extent that any loss incurred in respect of STs is deductible, the deductible amount will not contribute to a capital loss for you. In calculating any capital gain or loss, you will be entitled to take into account the costs of acquiring, holding and disposing of the ST.

17.4 Goods and Services Tax

According to the GST Determination GSTD2005/3 issued on 22 June 2005, the provision, acquisition or disposal of a ST is considered to be a financial supply. Under the provisions of the A New Tax System (Goods and Services) Tax 1999 and the GST Regulations this means that STs are input taxed and carry no GST burden. Consequently, no GST should be payable in relation to your trading of STs with TRADE NATION.

GST may apply to certain fees and costs charged to you. You should obtain your own advice as to whether an input tax credit is available for any such GST, as it will depend on your personal circumstances.

17.5 Financing Rebate

Any financing rebate credited to your Account is likely to be treated as assessable income to you at the time it is credited to you. (Please refer to section 12.4)

17.6 Disclosure of ABN and TFN

You are not required to disclose your Tax File Number (TFN) or Australian Business Number (ABN) to TRADE NATION. However, if you do not and have not quoted a relevant exemption, we may be required to withhold tax from certain amounts credited to you at the highest marginal rate.

17.7 Expenses

Certain expenses incurred by you in connection with trading in STs may be deductible to the extent that they are incurred for the purpose of deriving

your assessable income. The deductibility of these expenses will depend on your own personal circumstances. You should obtain your own advice as to whether such expenses will be deductible to you.

18. Dispute Resolution Policy

TRADE NATION has clear internal and external complaint resolution procedures, and we are a member of an independent dispute resolution scheme, the Australian Financial Complaints Authority (AFCA).

18.1 Internal Resolution

In the event of a complaint or a query, you should contact our client support team on +61 (0)2 80466473 or by email support@tradenation.com. The team have one Business Day to successfully resolve the dispute. If the dispute is not resolved within one Business Day the client support officer will escalate the complaint to the Complaints Officer. You may decide to by-pass the client support team and put your complaint in writing and send it, together with any supporting documentation, directly to the Complaints Officer at the following address:

Complaints Officer

Finsa Pty Ltd

Level 36 Governor Phillip Tower

One Farrer Place

Sydney, NSW 2000

18.2 Timeframe

The Complaints Officer will acknowledge the complaint as soon as practicable and to provide you with the contact details of the person who will be responsible for resolving the complaint. The Complaints Officer has 45 days from the date of the original complaint to resolve the issue. The Complaints Officer will report the findings to you either by phone or in writing.

18.3 External Resolution

If the complaint cannot be resolved by our internal complaints procedure or if we fail to resolve the complaint within the 45-day period, you can direct the complaint to AFCA. You can contact AFCA at:

Australian Financial Complaints Authority

GPO Box 3

Melbourne

Victoria 3001

Phone: 1800 931 678 (free call)

Email: info@afca.org.au

Website: www.afca.org.au

Time limits may apply to complaints to AFCA and so you should act promptly or otherwise consult the AFCA website to find out if or when the time limit relevant to your circumstances expires.

TRADE NATION will provide you with a guide to our External Dispute Resolution Scheme once we are notified of any complaint to AFCA. We will assist AFCA in its investigation and we are bound by any decision that it makes in regard to the dispute.

If you would like more information on how complaints are handled, please contact our client support on +61 (0) 286078840.

19. Other information

19.1 How to contact us:

Client Support: +44 (0) 203 180 5952

Trading Desk: +44 (0) 203 180 5952

Email: support@tradenation.com

Address: TRADE NATION
Level 36 Governor Phillip Tower
One Farrer Place
Sydney, NSW 2000

19.2 Further information

The information in this PDS may change. Where that change is not materially adverse to you, we will provide you with the updated information via the website, www.tradenation.com. If you prefer to be provided with a paper copy of that information, please contact us.

19.3 Labour standards and environmental, social and ethical considerations

We do not take labour standards or environmental, social or ethical considerations into account when offering STs.

19.4 Governing law

This PDS, the Client Agreement and all ST Transactions with TRADE NATION will be governed and construed in accordance with the laws of the Commonwealth of Australia and be subject to the jurisdiction of the Courts of New South Wales.

19.5 Client Agreement

In order to open an Account, you are required to sign the Application Form, under which you agree to be bound by the Client Agreement which is an important legal document containing the terms and conditions which govern our relationship with you.

We recommend that you consider seeking independent legal advice before entering into the Client Agreement, as the terms and conditions detailed therein are important and affect your dealings with us.

We note the following key terms and conditions in the Client Agreement, many of which have been summarised throughout this PDS.

- Client representations and warranties
- Margin obligations
- Client obligations regarding confirmations (discrepancies)
- Our rights following a default event
- Indemnity in favour of us
- Fees and charges
- Restrictions on assignment of agreement
- Telephone recordings
- Governing law (New South Wales).

19.6 Limitations on liability

If you fail to pay or provide security for amounts payable to us, or fail to perform any obligation under the Client Agreement, we have extensive powers under the Client Agreement with you to take steps to protect our position including, for example, power to close-out Positions and to charge default interest. Under the Client Agreement, you also indemnify us for certain losses and liabilities. Further, our liability to you is expressly limited. You should read the agreement carefully to understand these matters.

19.7 Superannuation funds

Complying superannuation funds are subject to numerous guidelines and restrictions in relation to their investment activities. These are contained in the Superannuation Industry Supervision Act 1993, the regulations made

under that Act, and circulars issued by past and present regulators of superannuation funds, namely the insurance and Superannuation Commission, the Australian Prudential Regulation Authority and the Australian Taxation Office.

Some of the issues that should be considered by a trustee of a complying superannuation fund before entering into our ST Products include:

- prohibitions on borrowing and charging assets and whether dealing in ST Products would breach those borrowing and charging prohibitions;
- the dealing in ST Products in the context of a complying superannuation fund's investment strategy, together with the fiduciary duties and other obligations owed by trustees of those funds;
- the necessity for trustees of a complying superannuation fund to be familiar with the risk involved in dealing in ST Products and the need to have in place adequate risk management procedures to manage the risks associated in dealing in those products; and
- the consequences of including adverse taxation consequences if a superannuation fund fails to meet the requirements for it to continue to have complying status.

20. Glossary

Account - means the trading account held by you with TRADE NATION for the purposes of trading ST Products;

Ask/Ask Price - this is the price at which you can Buy STs from us. It is always the higher of the two prices quoted and is called the ask or the ask price;

Base Currency - refers to the currency denomination of your Account;

'Base Currency' - relates to the first quoted currency in a currency pair, i.e. AUD in AUD/USD;

Bid/Bid Price - this is the price at which you can Sell STs to us. It is always the lower of the two prices quoted and is called the bid or the bid price;

Business Day - means any day on which a particular market (ST) is quoted by TRADE NATION. Due to the nature of global financial markets TRADE NATION may continue to operate and offer markets on Australian public holidays;

Buy - buying means you 'go long' normally in anticipation of a market rising. You would also make a Buy to close out an existing Sell (short) position;

Cash Balance – the Cash Balance is the amount of cash you have deposited into your Account adjusted for realised profit and loss

Closing Price - means the closing price of the ST Transaction as determined by TRADE NATION in good faith based on current and anticipated market conditions;

Commission - means the commission, charges or other remuneration in connection with the opening or closing of a ST Transaction;

Commodities - these are markets based on raw or primary products such as gold and oil. Such products are traded on regulated exchanges, in which they are bought and sold in standardised contract sizes. We quote prices derived from the Underlying futures markets of the relevant contracts;

Contract Period - means the contract period for a Future ST as set out in the Market Information Sheets;

Contract for Difference - means a contract under which the parties agree to exchange the difference, in cash, between the opening value and the closing value of the contract and is typically denominated in the currency of the Underlying instrument to which it relates. This type of product is only available on the MT4 Platform;

Dealer - means an employee or officer of TRADE NATION and a Related Body Corporate who is able and qualified to accept Orders and enter into ST Transactions;

Derivative - a financial product whose price is derived from an Underlying asset (e.g. a share, currency, commodity or index) and does not give the holder any actual rights to the Underlying asset;

Dividend - refers to the payment made to shareholders by a company representing the distribution of company profits. Such payments are usually made on a regular basis;

Exchange - has the same meaning as "financial market" under section 767A of the Corporations Act and includes any futures, Derivatives or stock exchange or other organised market for Transactions in financial products;

Force Majeure Event - means any cause that prevents TRADE NATION from performing or delaying performance of any or all of its obligations under the Client Agreement which arises from or is attributable to acts or omissions beyond the control of TRADE NATION including, but not limited to, strikes, industrial action, war, sabotage, terrorist activity, national emergency, blockades or government action, an act of God, a failure of the supply of communications or other infrastructure which prevents an orderly trading market being maintained, or which prevents compliance with the law or the applicable regulatory system, an emergency or exceptional market conditions, the suspension or closure of any index/market/Exchange or the abandonment or failure of such index, market or Exchange;

Future ST - means a ST Transaction in which the Underlying Instrument that relates to is a derivative futures contract traded on an Exchange;

Futures Contract - a Futures Contract is an agreement to conduct a trade at some specified time in the future where the price is agreed now. Therefore, it means that the expiry date is at some point in the future. Our futures STs are cash settled so you will never be required to actually deliver, or take delivery of, the physical product;

Gapping - as defined in section 7.7;

Going Long - when you open a Buy position it is referred to as 'Going Long';

Going Short - when you open a Sell position it is referred to as 'Going Short';

Hedging - the action of reducing the risk of an outright position in one market by taking an opposite position in a similar or Derivative market e.g. if you had a long (Buy) position in the Australia 200 ST you might enter a short (Sell) position in the Wall Street ST. In this case although the hedge would not be exact, it is unlikely that the Australia 200 ST will move heavily in the opposite direction to the Wall Street (but, of course, this is not impossible);

Illiquidity - the inability of an asset to be converted into cash quickly, without any price discount and any restriction to the size of trade. Liquidity also refers to a market that is regularly traded;

Increment Size - refers to the increment by which a Trailing Stop Order moves in your favour in tracking profitable Open Position;

Indices - indices are a customised basket of securities that track a particular market or segment. Each index has its own calculation methodology and its own specific process used to select particular securities. We offer prices on all of the major financial indexes, such as the Australia 200, UK 100, Germany 30, Wall Street and S&P 500;

Last Trading Day - means the last time and date as set out in the Market Information Sheets that you can close an Open Position in a Future ST;

Leverage - means using borrowings or credit to gain a larger exposure to an investment than would be possible by investing only equity or other capital.

By using Leverage, clients can Buy or Sell a financial product with substantially less money than the actual full market value of that financial product. A position in a contract with high Leverage stands to make or lose a large amount from a small percentage movement in the Underlying instrument;

Limit Order - refers to an Order instruction given to TRADE NATION to close an Open Position at a price more advantageous to the Client than is available at the time at which the Order is placed;

Liquidity - the ability of an asset to be converted into cash quickly, without any price discount and any restriction to the size of trade. Liquidity also refers to a market that is regularly traded;

Liquidity Provider - means a bank or other financial institution or third party that provides executable two-way quotes in respect of relevant Underlying Instruments, to which the ST Products relate, on a continuous and regular basis;

Long Position - a client is said to be long if he/she has an open Buy position;

Margin - means the amount of Trading Resources required to open a Trade or to maintain an existing position;

Margin in Use - represents the aggregate amount of Margin being used for all Open Positions at any one time in your Base Currency;

Margin Call - means the additional Margin required to ensure that total Margin is sufficient to cover Open Positions;

Market Information Sheets - refers to the document that details all the information and specifications pertaining to all ST Products offered by us. See 'Deal Spread' under Section 12.4 for more information about Market Information Sheets including where these documents can be located;

MT4 Platform - means the third party, independent trading platform designed and developed by MetaQuotes as described in section 11;

Open Position - means a ST Transaction that is active and open and has not been closed by you or us or otherwise in accordance with the Client Agreement;

Open Position P&L - represents the aggregate amount of unrealised profit and loss on all your Open Positions at any one time in your Base Currency;

Order - an Order is an instruction to make a Trade at a price that is not currently available in the ST but might be available at some future time;

Overnight - refers to the time at which you are deemed to be holding an Open Position for the purposes of Overnight Financing;

Overnight Financing - means a financing adjustment made to your Account when you hold an Open Position Overnight including Overnight on a non-Business Day, a Saturday or Sunday and any bank or public holiday;

Our Quote - the price quoted by TRADE NATION via a Trading Platform or over the telephone. All Quotes are based upon an Underlying market that is sourced from either a recognized global Exchange or from a wholesale counterparty;

Point - a Point is the general term for the smallest incremental move possible in any market quoted by us. Clients should always be aware of what the Underlying stake or unit risk is for all markets in which they wish to trade;

'Quote Currency' - relates to the second quoted currency in a currency pair, i.e. USD in AUD/USD;

Related Body Corporate - has the meaning given by the Corporations Act 2001;

Roll-over or Rolled-over - means the action of closing an Open Position in a Future ST and then opening a new ST Transaction in the next available Contract Period;

Roll-over Quote - means the Bid Price or Ask Price (as the case maybe) quoted by a Dealer over the telephone, in its sole and absolute discretion, in order to Roll-over an Open Position;

Sell - selling means you 'go short' normally in anticipation of a market falling. You would also make a Sell to close out an existing Buy position;

Settlement Date - means the expiry date and time of a Future ST as set out in the Market Information Sheets and where such date is not a Business Day it will be the Business Day immediately preceding the Futures Settlement Date unless otherwise specified in the Market Information Sheets;

Settlement Price - refers to the price at which we settle a position on expiry;

Short Position - a client is said to be short if he/she has an open Sell position;

Spread - is the difference between the Buy and Sell price of TRADE NATION's quote. A client may Sell at the lower price or Buy at the higher price of the TRADE NATION's quote;

Spread Trade - means a contract under which the parties agree to exchange the difference, in cash, between the opening value and the closing value of the contract and is denominated in Australian Dollars;

ST Product - refers to a ST or any other contractual arrangement entered into between you and us, including any transaction liable to Margin;

ST Transaction - means a transaction in a ST or any other contractual arrangement entered into between you and us including any transaction liable to Margin;

Trading Hours - means, in respect of each ST Product, the hours during which we provide a Quote for a particular ST Product as detailed in the Market Information Sheets;

TRADE NATION Platform - means the proprietary trading platform operated by TRADE NATION;

Trading Platform - means the electronic trading system TRADE NATION makes available to the Client via the internet to facilitate trading in STs, including without limitation, any online or downloadable trading platform;

Trading Resources - represents the amount of equity that you have available at any given time to place an order to open a ST Transaction;

Underlying - Means the asset or instrument (generally quoted on a recognised Exchange or, in the case of some markets, is provided by a quoting Liquidity Provider) upon which the price of a ST, which is offered by TRADE NATION is derived; and

Volatility - A term to describe and quantify the relative movement of a given market in the recent past. A market that moves a great deal is said to be volatile.

Trade Nation is a trading name of Finsa Pty Ltd, a financial services company authorised and regulated by the Australian Securities and Investments Commission, ACN 158 065 635, AFSL No. 422661